



## **Commercial Dealer Application**

Thank you for your interest in becoming a dealer for T3 Motion. We offer a unique, exciting and profitable opportunity for dealers to represent a product category that is poised for unprecedented commercial growth.

In order to establish an international distribution channel for our growing customer base, we are seeking established dealers who can provide a first-class sales and service experience while also delivering excellent business results. Please complete the application below and e-mail it to our sales office at [sales@t3motion.com](mailto:sales@t3motion.com).

We will not be able to provide you additional information without first receiving a complete application.

## **General Background Information**

Company Name:

\_\_\_\_\_

Representative Name:

\_\_\_\_\_ Title: \_\_\_\_\_

Business Address:

\_\_\_\_\_

City: \_\_\_\_\_ State / Province: \_\_\_\_\_

Country: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Fax: \_\_\_\_\_

Phone: \_\_\_\_\_

Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Web site: \_\_\_\_\_

## **Business Background**

Date business was started: \_\_\_\_\_

Business type (Corporation, Partnership, Sole proprietor, etc.):

\_\_\_\_\_

Dealer License #: \_\_\_\_\_

Federal Tax ID: \_\_\_\_\_

What are your gross annual sales for the most recent year? \$ \_\_\_\_\_

Number of locations: \_\_\_\_\_

Second location (if applicable):

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

### **Facilities**

What is the size of your primary facility?

Showroom \_\_\_\_\_ Sq. Feet / Meters

Service Area \_\_\_\_\_ Sq. Feet / Meters

Parts/Accessories \_\_\_\_\_ Sq. Feet / Meters

What is the size of your second facility (if applicable)

Showroom \_\_\_\_\_ Sq. Feet / Meters

Service Area \_\_\_\_\_ Sq. Feet / Meters

Parts/Accessories \_\_\_\_\_ Sq. Feet / Meters

**Please attach interior and exterior photos (File attachment, if applicable) of your facilities.**

## Employees

Primary location: \_\_\_\_\_

Total number of employees: \_\_\_\_\_

Memo:

Sales: \_\_\_\_\_

Service: \_\_\_\_\_

Parts: \_\_\_\_\_

Finance and Insurance: \_\_\_\_\_

Second location: \_\_\_\_\_

Total number of employees: \_\_\_\_\_

Memo:

Sales: \_\_\_\_\_

Service: \_\_\_\_\_

Parts: \_\_\_\_\_

Finance and Insurance: \_\_\_\_\_

**Current product lines carried:** (E.g., Segway, Honda, Yamaha, etc.)

1. \_\_\_\_\_ Percent of sales \_\_\_\_\_% Years carrying line: \_\_\_\_\_

2. \_\_\_\_\_ Percent of sales \_\_\_\_\_% Years carrying line: \_\_\_\_\_

3. \_\_\_\_\_ Percent of sales \_\_\_\_\_% Years carrying line: \_\_\_\_\_

4. \_\_\_\_\_ Percent of sales \_\_\_\_\_% Years carrying line: \_\_\_\_\_

5. \_\_\_\_\_ Percent of sales \_\_\_\_\_% Years carrying line: \_\_\_\_\_

Please List Current Commercial Accounts That You Service:

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## Sales Information

Total sales 2015 \$ \_\_\_\_\_

Total sales 2016 \$ \_\_\_\_\_

Total sales 2017 \$ \_\_\_\_\_

What financial institution(s) do you use for inventory financing?

1. \_\_\_\_\_

2. \_\_\_\_\_

### Marketing and Advertising

What is your current marketing budget? \$ \_\_\_\_\_

In which types of **commercial** events does your dealership participate? (E.g., Police/Security conventions, trade shows etc.)

1 \_\_\_\_\_ 2 \_\_\_\_\_

3 \_\_\_\_\_ 4 \_\_\_\_\_

In which types of **consumer** sales events does your dealership participate? (Demo days, racing, regional retail shows etc)

1 \_\_\_\_\_ 2 \_\_\_\_\_

3 \_\_\_\_\_ 4 \_\_\_\_\_

Where do you currently advertise?

1 \_\_\_\_\_ 2 \_\_\_\_\_

2 \_\_\_\_\_ 4 \_\_\_\_\_

Please attach a Commercial and Consumer Sales & Marketing Plan with an Estimate of T3 Sales for the upcoming year.

**Acceptance**

Note: This Application is intended for established commercial and retail a security and vehicle Dealerships only. All Applicants MUST BE APPROVED by T3 Motion, and Sales and Service agreements entered into and executed by both parties and delivered to you before a dealership relationship can commence. All Agreements, orders or any documents, disclosures, or instruments submitted with this Application shall not be binding upon T3 Motion until Sales and Service Agreements are duly executed by both parties.

Applicant Signature(s)

\_\_\_\_\_ Signature / Printed

Percent of Ownership \_\_\_\_\_ Date \_\_\_\_\_

Partner (if applicable)

\_\_\_\_\_ Signature / Printed

Percent of Ownership \_\_\_\_\_ Date \_\_\_\_\_